

## QIPP for businesses

The Queensland Government is committed to growing the economy, creating jobs and supporting businesses, including for Aboriginal and Torres Strait Islander people and Indigenous businesses.

### What is the QIPP?

The Queensland Indigenous (Aboriginal and Torres Strait Islander) Procurement Policy (QIPP) aims to significantly increase the value of Queensland Government contracts awarded to Indigenous businesses. It supports the development, sustainability and growth of Indigenous businesses across Queensland.

The QIPP sets a target that procurement with Indigenous businesses will be three per cent of the value of Government's addressable spend by 2022. The QIPP commenced on 1 September 2017.

### What is an Indigenous business?

For the purposes of the QIPP, an Indigenous business is one that is at least 50 per cent owned by an Aboriginal person or a Torres Strait Islander person.

### How can your business position itself for contract opportunities?

#### 1. Register on Black Business Finder

The Black Business Finder is a tool used by both government and private sector buyers to search for Indigenous businesses.

It may also provide opportunities for your business to participate in supply chains for major projects listed with the ICN Gateway Black Business Finder Registration.

#### 2. Register on QTenders

QTenders is an online portal that provides access to Queensland Government tender opportunities. It includes information on current tenders and forward procurement schedules, and other procurement related information.

Register here or see your local Regional Office of the Department of Aboriginal and Torres Strait Islander Partnerships for assistance.

#### 3. Stay informed

To find out about future procurement opportunities look at the forward procurement schedules.

Q Contracts also provides information on whole-of-government and agency procurement arrangements for the Queensland Government, including buyer guides, schedules and pricing information. You can also stay informed by contacting your DATSIP Regional office.

#### 4. Promote your business

Promote and market your business to potential government customers including through "Meet the buyer sessions" in your local area.

### Is your business tender ready?

DATSIP's Enterprise Queensland Indigenous Program (EQuIP) supports Indigenous businesses to be tender ready.

EQuIP may be able to help you to:

- improve your knowledge of the buyer market and their requirements of suppliers
- identify the capability/capacity of your business to be a successful supplier
- support the development of your business essentials to enable you to better compete in the open market.

Further information on EQuIP is available from your DATSIP regional office or contact us at [enterprise@DATSIP.qld.gov.au](mailto:enterprise@DATSIP.qld.gov.au)

### Further information

[The Queensland Indigenous Procurement Policy Queensland Government Procurement](#)

[Queensland Government Procurement Strategy and Policy](#)

[Business Queensland website](#)