

# QUEENSLAND INDIGENOUS (ABORIGINAL AND TORRES STRAIT ISLANDER ) PROCUREMENT POLICY

## QIPP for Government Buyers

The Queensland Procurement Policy and Queensland Indigenous (Aboriginal and Torres Strait Islander) Procurement Policy (QIPP) outlines Queensland Government's commitment to increase procurement spend with Aboriginal and Torres Strait Islander owned businesses.

Direct engagement bolsters Aboriginal and Torres Strait Islander job creation, skill building and intergenerational wealth generation for Aboriginal and Torres Strait Islander people and community.

The QIPP provides a strategic approach across government to increase procurement spend with Aboriginal and Torres Strait Islander owned businesses that:

- is consistent with the Queensland Government's *Buy Queensland Strategy* that aims to support local jobs and businesses
- reinforces Queensland Government's commitment to Aboriginal and Torres Strait Islander owned businesses
- support Aboriginal and Torres Strait Islander owned businesses access to new markets
- maintains procurement spend with Aboriginal and Torres Strait Islander owned business during COVID-19 economic recovery period
- engages Aboriginal and Torres Strait Islander business sector to provide supplier diversity, innovation and competition for the Queensland economy
- sustains security, growth and cash flow of local business and supply chains.

In the effective implementation of the QIPP government buyers should:

- undertake a market analysis to identify potential Aboriginal and Torres Strait Islander owned businesses
- invite Aboriginal and Torres Strait Islander owned businesses to quote when purchasing from a panel or supply arrangement
- target Aboriginal and Torres Strait Islander owned businesses through the use set-asides and selective offer processes
- unbundle projects to assist Aboriginal and Torres Strait Islander businesses participation directly for government contracts
- research interagency and regional supply chains to understand Aboriginal and Torres Strait Islander business supply
- contact the Department of Seniors, Disability Services and Aboriginal and Torres Strait Islander Partnerships (the department) for support and advice.

## What is an Aboriginal and Torres Strait Islander owned business?

For QIPP purposes, an Aboriginal and Torres Strait Islander owned business is at least 50 per cent owned by Aboriginal and/or Torres Strait Islander person/s with a base in Queensland.

Aboriginal and Torres Strait Islander not-for-profit organisations with a base in Queensland and Indigenous Councils in Queensland are also counted for the purposes of QIPP reporting.



**Queensland  
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## Recognised directories

Queensland Government promotes the following directories to assist to identify Aboriginal and Torres Strait Islander owned businesses:

- the department's regional Aboriginal and Torres Strait Islander owned business directories
- Black Business Finder
- Supply Nation's Indigenous Business Direct
- Australian Government's Office of the Registrar of Indigenous Corporations (ORIC) business register.

## Benefits

Effective analysis of contracts will determine if the contract scopes can be delivered effectively while increasing social value to:

- increase purchasing from Aboriginal and Torres Strait Islander owned businesses
- increase use of local suppliers in the supply chain
- improve confidence in sustainable rural, regional and remote employment
- improve employment prospects for Aboriginal and Torres Strait Islander people
- improve job readiness, training and employment for people from rural, regional and remote Queensland
- increase engagement and sustainability of Queensland small to medium enterprises
- increase opportunity to bid for more accessible contracts.

## Compliance criteria and selective offer market approaches

When using an open market approach, consider using compliance criteria for Aboriginal and Torres Strait Islander owned businesses.

When suppliers are known, a selective offer approach restricted invitation to Aboriginal and Torres Strait Islander owned businesses provides exposure and build relationships to drive government contract experience and build acumen.

## Contracts

The QIPP enables buyers to use set aside contracts when procurement:

- contract delivery occurs in remote or discrete communities and high Aboriginal and Torres Strait Islander population areas; or
- the contract scope or audience identifies benefit to or for a cohort of Aboriginal and Torres Strait Islander.

## More information

- [Queensland Indigenous Procurement Policy](#)
- [Indigenous Business Procurement Guide](#)
- [Queensland Government Procurement Policy](#)
- [Enterprise Development](#)
- [Black Business Finder](#)
- [Supply Nation – Indigenous Business Direct](#)
- [Buy Queensland](#)
- [Office of the Registrar of Indigenous Corporations](#)

## Contact us

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