

# QUEENSLAND INDIGENOUS (ABORIGINAL AND TORRES STRAIT ISLANDER ) PROCUREMENT POLICY

## QIPP for Indigenous owned businesses

The Queensland Government is committed to job creation and the development of a diverse economy. Indigenous owned businesses significantly contribute to the Queensland economy.

These businesses are important in creating jobs and building sustainable employment by providing workplace training, skill building and intergenerational wealth opportunities that deliver better economic outcomes.

## What is QIPP?

The Queensland Indigenous (Aboriginal and Torres Strait Islander) Procurement Policy (QIPP) provides a whole-of-government strategic approach to increase procurement spend with Indigenous businesses.

QIPP is administered by the Department of Seniors, Disability Services and Aboriginal and Torres Strait Islander Partnerships (the department)

QIPP aims to provide opportunities for Indigenous owned businesses to engage with government to support Aboriginal peoples and Torres Strait Islander peoples in contributing to, and benefiting from, the Queensland economy.

## QIPP Eligibility

To be eligible for QIPP, the Queensland Government defines an Indigenous owned business as:

- at least 50 per cent owned by Aboriginal and/or Torres Strait Islander person/s; and
- its main business location is based in Queensland.

Aboriginal and Torres Strait Islander not-for-profit organisations with a base in Queensland are also included in QIPP reporting.

## Promoting social value

Social value is about government creating positive changes for communities by delivering local services that Queenslanders need.

Indigenous businesses are significantly more likely to employ Aboriginal peoples and Torres Strait Islander peoples, relative to non-Indigenous businesses.

Growing Indigenous businesses is a viable pathway to create employment and increase the economic participation of Aboriginal peoples and Torres Strait Islander peoples.

Government contracts are usually advertised through a tendering process - where the specifics of the goods or services are advertised, and businesses are invited to submit applications.

When applying for a government tender, it is important to provide a capability statement to showcase your business and to demonstrate how it promotes social value.

## Government contract tendering

The following steps will assist you in preparing for submitting government tenders.

### 1. Register your interest

The department provides assistance and information to Indigenous businesses, such as:

- small business wellness resources
- development of capability statements
- QTender and eTender system registration
- upcoming tender notifications
- government and industry networking opportunities
- invitations to events, workshops and webinars.



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## 2. Subscribe

Sign up to receive supplier updates.

- [Buy Queensland newsletter](#)
- [Compliance Matters](#)
- [Small Business Connect newsletter](#)

## 3. Join QIPP recognised directories

Queensland Government promotes the following directories for buyers, to assist in identifying Aboriginal and Torres Strait Islander owned businesses, and to support QIPP reporting:

- [Black Business Finder](#)
- [Supply Nation – Indigenous Business Direct](#)
- [Office of the Registrar of Indigenous Corporations – Corporation Register](#)

## 4. Access the Business Launchpad

The Business Queensland website provides resources to assist with running and growing your business in Queensland.

The [Business Launchpad](#) is a digital tool that makes it easier to discover licences, permits and regulatory information tailored to your business needs.

Visit: [www.business.qld.gov.au](http://www.business.qld.gov.au)

## 5. Review special requirements

Some categories have special requirements or methods for supplying to Queensland Government. These include:

- building, construction and maintenance and transport infrastructure services may require prequalification
- social services has a forward procurement schedule
- information and communications technology may require accreditation.

## 6. Access procurement systems

Queensland Government's Buy Queensland approach to procurement, enables Queensland businesses of all sizes to supply goods and services to government.

The Queensland Government uses several key web-based procurement systems.

- The Queensland Contracts Directory (QCD) is an online service that provides information on procurement arrangements available across the Queensland Government.

Visit: <https://qcd.hpw.qld.gov.au>

- QTenders is the online tendering system for goods and services. It allows users to search for current tenders, closed tenders and forward procurement schedules.

Visit: <https://qtenders.epw.qld.gov.au>

- eTender is the online tendering system for construction and demolition, fit-out and maintenance projects, including for
  - public housing
  - civic, education, health and sports facilities.

Visit: <https://etender.hpw.qld.gov.au>

### More information

- [Queensland Indigenous Procurement Policy](#)
- [Queensland Business Procurement Guide](#)
- [Business Queensland](#)
- [Buy Queensland](#)
- [COVID-19 Business Recovery](#)
- [Supplier Guide to Government Procurement](#)

### Contact us

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